

SARASOTA MANATEE AIRPORT AUTHORITY RESOLUTION

ADOPTING FISCAL YEAR 2019 BUDGET, ESTABLISHING AIRLINE RENTALS, FEES AND CHARGES, DESIGNATING EMPLOYEE PROMOTION INCREASES, CONTRIBUTIONS TO EMPLOYEE DEFINED CONTRIBUTION RETIREMENT PLAN, EMPLOYER CONTRIBUTION CREDIT TO 457(f) RETIREMENT PLAN, PUBLIC PARKING RATES, UNIVERSITY VEHICLE STORAGE RATES, SECURITY ID FEES, CRIMINAL HISTORY CHECK FEES, AND EMPLOYEE PARKING RATES

WHEREAS, the SARASOTA MANATEE AIRPORT AUTHORITY (hereinafter called "Authority"), is a body politic and corporate, created by Chapter 2003-309, Laws of Florida, and is the owner and operator of the Sarasota Bradenton International Airport (hereinafter called "Airport"); and

WHEREAS, THE Airport Authority Enabling Act, authorizes and empowers the Authority to fix and revise from time to time and collect rates, fees, and other charges for the use of or for the services furnished by any Airport facilities; and

WHEREAS, pursuant to terms of the Scheduled Airline Operating Agreement and Terminal Building Lease (hereinafter referred to as the Agreement), the Authority is obligated to annually review and recalculate rates, fees, landing fees, and other charges applicable to users and tenants of the Airport; and

WHEREAS, heretofore Resolution No. 2017-5, passed September 25, 2017, established a methodology and process for determining terminal use and landing fees for all airlines using the Airport facilities and it is the intent of the Authority to supersede that resolution in the manner identified herein below; and

WHEREAS, the Authority wishes to modify its existing rental rate structure at University Vehicle Storage lots to maintain a competitive balance with other such facilities; and

WHEREAS, Section III.C.3. of the Authority's Personnel Policy requires the annual designation of a percentage salary increase when an employee is promoted to a higher salary grade; and

WHEREAS, Section IV.J. of the Authority's Personnel Policy requires an annual designation of the level of the Authority's contribution to each eligible employee's Defined Contribution (401(a)) Retirement Plan; and

WHEREAS, Resolution 2017-06 requires the contribution credit for the Authority's 457(f) Retirement Plan be determined annually in each new fiscal year's budget; and

WHEREAS, it is the intent of the Authority to amend Resolution 2017-05 in the manner identified herein below; and

WHEREAS, the Authority held a public hearing, after the publication of a notice of such hearing in a newspaper of general circulation in Sarasota and Manatee Counties at least one time not less than ten days nor more than twenty-five days prior to such hearing to consider the revision of said rates or fees that will be charged to persons who use the said Airport facilities.

NOW, THEREFORE, BE IT RESOLVED:

SECTION 1. The proposed budget for the fiscal year commencing October 1, 2018 and ending September 30, 2019 is hereby approved and adopted as presented below:

Total Revenues:	
Airline Revenues	\$ 7,436,300.
Non-airline Revenues	12,847,500.
Passenger Facility Charges	<u>2,787,000.</u>
Total Sources	<u>\$ 23,070,800</u>

Operating Requirements:	
Utilities	\$ 749,100.
Personnel	12,101,400.
Administration	2,846,500.
Operations	1,942,800.
Supplies	325,700.
Marketing	750,000
Capital Equipment	88,100.
Capital Projects	<u>9,155,600.</u>
Total	\$ 27,959,200.
Less: Internal+External funding	<u>(9,215,600).</u>
Net Operating & Capital Budget	\$ 18,743,600.
Fund deposits:	
Operation and Maintenance Reserve	125,400
Debt Service Reimbursement Acct. (PFC's)	2,787,000.
Authority General Purpose Account:	
Net Revenues	2,164,806
Marketing Allocation	<u>(750,000)</u>
Total Uses	<u>\$ 23,070,800</u>

SECTION 2. The proposed Airline Rentals Fees and Charges for the fiscal year commencing **October 1, 2018 and ending September 30, 2019**, are hereby approved and adopted as presented below:

	Signatory Airline	Non-Signatory Airline
Terminal Building Space Rental (\$ per square foot per year)		
Ticket Counter, Ticket Office, Queuing	76.24	95.30
Holdrooms and Concourse Circulation Area	76.24	95.30
Baggage Claim Area	57.18	71.48
Other Offices	57.18	71.48
Operations Area (First level concourse)	38.12	47.65
Baggage Make-Up Area	38.12	47.65
Preferential Apron Area Fee (\$ per linear foot per year)	264.77	N/A
Non-Preferentially Assigned Gate Use Fee (\$ per use)	364.00	N/A
Non-Signatory Gate Use Fee (\$ per turn)		
Aircraft seating capacity (all classes):		
50 seats or less	N/A	640.00
51 to 70 seats	N/A	710.00
71 to 100 seats	N/A	810.00
101 to 149 seats	N/A	1,030.00
150 seats and more	N/A	1,180.00
Non-Signatory Terminal Use Fee (\$ per 4 hours – 2 positions):	N/A	46.00
All Aircraft:		
Landing Fee Rate (\$ per 1,000 pounds maximum gross certificated landed weight)	0.45	0.57

SECTION 3. When an employee is promoted or appointed to an interim position at a higher salary grade, s/he shall receive a salary increase of 5% per salary grade, to a maximum increase of 15%. Such increase shall be subject to the provisions of Section III.C.3. of the Authority's Personnel Policy.

SECTION 4. For each employee enrolled in the Sarasota Manatee Airport Authority Defined Contribution (401a.) Plan, the Authority will contribute six percent (6%) of such employee's annual earnings and will match the employee's annual contribution to his/her 457(b) Deferred Compensation Plan up to three percent (3%) of the employee's annual earnings.

SECTION 5. The 457(f) Plan employer contribution credit for Fiscal Year 2019 shall be one percent (1.0%) of the Authority's Operating Margin, using FY2018 year-end data, and the methodology defined in Resolution 2017-06; and

SECTION 6. The rental rates charged at University Vehicle Storage, 1151 Rental Car Road, shall be modified as follows, and be effective October 1, 2018. However, staff is delegated the authority to do special pricing in order to meet market conditions.

Vehicle Storage	
Vehicle Type	Monthly Rate (\$)
<20ft. on asphalt	50
21ft. - 34ft. on asphalt	85
35ft. - 39ft. on asphalt	90
40ft. on asphalt	100
<30ft. on grass	70
>30ft. on grass	85
C Lot (grass lot east of shade parking lot)	
Semi-Tractor/Trailer	100
M Lot (site of former Asolo building)	
Semi-Tractor/Trailer	110

SECTION 7. The public parking rates herein established shall take effect as of October 1, 2018 and shall be as follows:

SHORT TERM

0-20 Minutes	No Charge
21-40 Minutes	\$ 2.00
Each additional 20 minutes	\$ 1.00
Maximum per day	\$ 16.00

LONG TERM

0-20 Minutes	No Charge
21-60 Minutes	\$ 2.00
Each additional 20 minutes	\$ 1.00
Maximum per day	\$ 13.00

VALET SERVICE

First 2 hours or portion thereof	\$ 10.00
Each additional 20 minutes	\$ 1.00
Maximum per day	\$ 18.00

SECTION 8. The security ID fees, criminal history check fees, and employee parking rates herein established shall take effect as of October 1, 2018 and shall be as follows:

ID Badge Fees	Standard Pricing	Government Agencies/Not For Profit Organizations
New Badges	\$25	\$0
Renewal Badges	\$25	\$0
Lost /Non-Returned Badges	\$100	\$100
Damaged Badge	\$25	\$25
Criminal History Check Fees	Standard Pricing	
Fingerprints	\$29	
CFI Fingerprints	\$20 (plus AAAE and/or TSA fees)	
Corporate Pilots (12,500/Charter)	\$20 (plus AAAE/NATA and/or TSA fees)	
Employee Parking Monthly Fees	Standard Pricing	
Based Employees of Terminal Tenants	\$10	
Non-Based Employees of Terminal Tenants	\$25	
Based Employees of non-Terminal Tenants	\$25	

Provisions and definitions:

1. Except as expressly exempted herein, this Resolution shall apply to all operators of any aircraft landing at the Airport and having a maximum gross certificated landing weight of more than 10,000 pounds.

2. Signatory Airlines shall pay a Terminal Building Space Rental rate, Preferential Apron Area Fee, Non-Preferential Gate Use Fee (if used), and Landing Fee for all revenue flight landings, in the foregoing amounts which have been calculated annually in accordance with Article 6 of the Scheduled Airline Operating Agreement and Terminal Building Lease (Agreement).

3. Non-Signatory Airlines, whether charter or scheduled airlines, shall pay a Terminal Building Space Rental rate, Terminal Use Fee, Gate Use Fee, and Landing Fee in the foregoing amounts which are calculated using 125% of the applicable rates and charges paid by the Signatory Airlines.

a. The term "maximum gross certificated landing weight" as used herein, shall mean the maximum weight, in thousand (1,000) pound units, at which each aircraft is certificated by the Federal Aviation Administration (or its successor) to land at the Airport.

b. The term "revenue flight landing" shall mean any aircraft arrival at the Airport by an aircraft operator; provided, however, that "revenue flight landing" shall not include any flight that returns to the Airport because of mechanical, meteorological, or other precautionary reason.

c. The term "Signatory Airline" shall mean an airline that has signed the Agreement.

d. The term "Non-Signatory Airline" shall mean all scheduled airlines and/or non-scheduled airlines that are not a Signatory Airline.

4. The fuel flowage fees for any aircraft, regardless of maximum gross certificated landing weight, operating at the Sarasota Bradenton International Airport and fueled at either a Fixed Base Operator or privately-owned fuel farm, shall be eight cents per gallon on all aviation fuel.

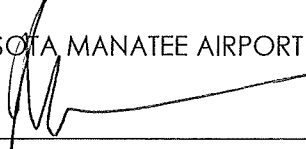
5. For any scheduled or non-scheduled commercial aircraft handled by a Fixed Base Operator at the Airport, the FBO shall be responsible for reporting the activity, notifying the operator of the charges, and collecting and remitting the charges required under this resolution.

6. The fuel flowage fees for all airline fueling operations on the Terminal Parking Apron shall be two cents per gallon on all aviation fuel.

7. The provisions of this Resolution are severable, and if any court of competent jurisdiction shall hold any of its provisions unconstitutional, the decision of such court shall not affect or impair any of the remaining provisions.

Adopted this 24th day of September 2018

SARASOTA MANATEE AIRPORT AUTHORITY



Robert Spencer, Chairman

ATTEST:



Douglas Holder, Secretary