

RESOLUTION NO. 2016-03

SARASOTA MANATEE AIRPORT AUTHORITY RESOLUTION

ADOPTING FISCAL YEAR 2017 BUDGET, ESTABLISHING AIRLINE RENTALS, FEES AND CHARGES, DESIGNATING EMPLOYEE PROMOTION INCREASES, CONTRIBUTIONS TO EMPLOYEE DEFINED CONTRIBUTION RETIREMENT PLAN, SETTING AIRPORT TERMINAL ADVERTISING RATES, AND UNIVERSITY SELF STORAGE RATES

WHEREAS, the SARASOTA MANATEE AIRPORT AUTHORITY (hereinafter called "Authority"), is a body politic and corporate, created by Chapter 2003-309, Laws of Florida, and is the owner and operator of the Sarasota Bradenton International Airport (hereinafter called "Airport"); and

WHEREAS, THE Airport Authority Enabling Act, authorizes and empowers the Authority to fix and revise from time to time and collect rates, fees, and other charges for the use of or for the services furnished by any Airport facilities; and

WHEREAS, heretofore Resolution No. 2014-02, passed September 29, 2014, established a methodology and process for determining landing fees for all airlines using the Airport facilities and it is the intent of the Authority to supersede that resolution in the manner identified herein below; and

WHEREAS, pursuant to terms of the Scheduled Airline Operating Agreement and Terminal Building Lease (hereinafter referred to as the Agreement), the Authority is obligated to annually review and recalculate rates, fees, landing fees, and other charges applicable to users and tenants of the Airport; and

WHEREAS, the Authority has elected to utilize its own staff to sell advertising within the confines of the Authority property lines, and wishes to modify its basic "rack rates" by type and location for advertising space; and

WHEREAS, the Authority wishes to modify its existing rental rate structure at University Self Storage to maintain a competitive balance with other such facilities; and

WHEREAS, the Authority held a public hearing, after the publication of a notice of such hearing in a newspaper of general circulation in Sarasota and Manatee Counties at least one time not less than ten days nor more than twenty five days prior to such hearing to consider the revision of said rates or fees that will be charged to persons who use the said Airport facilities; and

WHEREAS, Section III.C.3. of the Authority's Personnel Policy requires the annual designation of a percentage salary increase when an employee is promoted to a higher salary grade; and

WHEREAS, Section IV.J. of the Authority's Personnel Policy requires an annual designation of the level of the Authority's contribution to each eligible employee's Defined Contribution (401(a)) plan; and

WHEREAS, it is the intent of the Authority to amend Resolution 2015-11 in the manner identified herein below.

NOW, THEREFORE, BE IT RESOLVED:

SECTION 1. The proposed budget for the fiscal year commencing **October 1, 2016 and ending September 30, 2017** is hereby approved and adopted as presented below:

Total Revenues:	
Airline Revenues	\$ 7,197,500.
Non-airline Revenues	11,120,500.
Passenger Facility Charges	<u>2,294,000.</u>
Total Sources	<u>\$ 20,612,000.</u>

Operating Requirements:	
Utilities	\$ 673,900.
Personnel	11,336,300.
Administration	2,574,100.
Operations	1,789,200.
Supplies	371,900.
Marketing	575,000
Capital Equipment	50,000.
Capital Projects	10,050,000.
Total	\$ 27,420,400.
Less: O/S funding	(10,100,100).
Net Operating & Capital Budget	\$ 17,320,300.
Fund deposits:	
Operation and Maintenance Reserve	(43,300.)
Debt Service Reimbursement Acct. (PFC's)	2,294,000.
Authority General Purpose Account:	
Net Revenues	1,616,000
Marketing Allocation	(575,000)
Total Uses	\$ 20,612,000

SECTION 2. The proposed Airline Rentals Fees and Charges for the fiscal year commencing **October 1, 2016 and ending September 30, 2017**, are hereby approved and adopted as presented below:

	Signatory Airline (\$)	Non-Signatory Airline (\$)
Terminal Building Space Rental (\$ per square foot per year)		
Ticket Counter, Ticket Office, Queuing	71.00	88.75
Holdrooms and Concourse Circulation Area	71.00	88.75
Baggage Claim Area	53.25	66.56
Other Offices	53.25	66.56
Operations Area (First level concourse)	35.50	44.38
Baggage Make-Up Area	35.50	44.38
Preferential Apron Area Fee (\$ per linear foot per year)	242.71	N/A
Non Preferentially Assigned Gate Use Fee (\$ per use)	338.00	N/A
Non-Signatory Gate Use Fee (\$ per turn)		
Aircraft seating capacity (all classes):		
50 seats or less	N/A	660.00
51 to 70 seats	N/A	830.00
71 to 100 seats	N/A	1,010.00
101 to 149 seats	N/A	1,170.00
150 seats and more	N/A	1,320.00
Non-Signatory Terminal Use Fee (\$ per 4 hours – 2 positions):	N/A	43.00
All Aircraft:		
Landing Fee Rate (\$ per 1,000 pounds maximum gross certificated landed weight)	0.92	1.16

SECTION 3. When an employee is promoted or appointed to an interim position at a higher salary grade, s/he shall receive a salary increase of 5% per salary grade, to a maximum increase of 15%. Such increase shall be subject to the provisions of Section III.C.3. of the Authority's Personnel Policy.

SECTION 4. For each employee enrolled in the Sarasota Manatee Airport Authority Defined Contribution (401a.) Plan, the Authority will contribute six percent (6%) of such employee's annual earnings, and will match the employee's annual contribution to his/her 457 Deferred Compensation Plan up to two percent (2%) of the employee's annual earnings.

SECTION 5. The rental rates charged at University Self Storage shall be modified as follows, however, staff is delegated the authority to do special pricing to meet market conditions.

* Denotes monthly rate will vary within indicated range depending on size of vehicle.

Vehicle Storage	
Vehicle Type	Monthly Rate (\$)
Passenger Car	50 – 55 *
Van	60 – 65 *
Trailer	60 – 65 *
Commercial Pick Up Truck	65
Commercial Box Truck	75
Truck W/ Trailer	60 – 70 *
Boat On Trailer - (~20 - 24')	70 - 75 *
Camper/RV - (~20 - 24')	70 - 75 *
Static Parking (25' - 30')	80 - 85 *
In/Out Parking (25' - 30')	90 - 95 *
Vehicles over 30':	\$3.00 per foot

SECTION 6. Monthly advertising rack rates shall be as follows (\$), however, staff may do special pricing to meet market conditions.

<u>Three Foot Backlit Signs:</u>		<u>Welcome Soffit:</u>	
Concourse:	160.00	Down Escalator:	800.00
Taxi Stand:	125.00		
Escalator:	225.00	<u>Tall Backlit:</u>	
Concourse Exit:	210.00	Security Exit:	430.00
<u>Five Foot Backlit Signs:</u>		<u>Baggage Claim Phone Board:</u>	
Concourse:	250.00	Large:	150.00
Taxi Stand:	190.00	Medium:	100.00
Escalator:	350.00	Small:	50.00
<u>Video Monitor:</u>		<u>Outside Billboard:</u>	
Baggage Claim:	250.00	University Pkwy:	1500.00
Mote Aquarium:	75.00	US 41	2500.00
<u>Eight Foot Scrolling Sign:</u>		<u>Brochure Rack:</u>	
Baggage Claim:	195.00	Baggage claim:	50.00
<u>Seven Foot Backlit Sign:</u>		<u>Concourse Video</u>	
Concourse:	350.00	75-inch monitor (30 seconds)	100.00
<u>Gates 11/12/14 Backlit:</u>		<u>Concourse Tension Fabric:</u>	
LED edge lit	100.00 @	Tension fabric at Gate B8/B7	175.00 each
<u>Bag Belt Tension Fabric:</u>		Belt No. 1	450.00
Tension fabric boxes, two sides		Belt No. 2	400.00
		Belt No. 3	350.00

Provisions and definitions:

1. Except as expressly exempted herein, this Resolution shall apply to all operators of any aircraft landing at the Airport and having a maximum gross certificated landing weight of more than 10,000 pounds.

2. Signatory Airlines shall pay a Terminal Building Space Rental rate, Preferential Apron Area Fee, Non-Preferential Gate Use Fee (if used), and Landing Fee for all revenue flight landings, in the foregoing amounts which have been calculated annually in accordance with Article 6 of the Scheduled Airline Operating Agreement and Terminal Building Lease (Agreement). Non-Signatory Airlines, whether charter or scheduled airlines, shall pay a Terminal Building Space Rental rate, Terminal Use Fee and Gate Use Fee in the foregoing amounts which are calculated using 125% of the applicable rates and charges paid by the Signatory Airlines. Non-Signatory Airlines, whether scheduled or non-scheduled airlines, shall pay a Landing Fee in the foregoing amount for all revenue flight landings.

3. An exemption from liability for fuel flowage fee is hereby granted for any aircraft which is subject to landing fees as established herein, and an exemption from liability for landing fees is hereby granted to any aircraft paying fuel flowage fees via a Fixed Base Operator or airport lease agreement.

4. For any scheduled or non-scheduled Non-Signatory Airline handled by a Fixed Base Operator at the Airport, the FBO shall be responsible for reporting the activity, notifying the operator of the charges, and collecting and remitting the charges required under this resolution.

5. The term "maximum gross certificated landing weight" as used herein, shall mean the maximum weight, in thousand (1,000) pound units, at which each aircraft is certificated by the Federal Aviation Administration (or its successor) to land at the Airport.

6. The term "revenue flight landing" shall mean any aircraft arrival at the Airport by an aircraft operator; provided, however, that "revenue flight landing" shall not include any flight that returns to the Airport because of mechanical, meteorological, or other precautionary reason.

7. The term "Signatory Airline" shall mean an airline that has signed the Agreement.

8. The term "Non-Signatory Airline" shall mean all scheduled airlines and/or non-scheduled airlines that are not a Signatory Airline.

9. The flowage fees for all non-scheduled airlines, regardless of maximum gross certificated landing weight, operating at the Sarasota Bradenton International Airport shall be seven cents per gallon on all aviation fuel.

10. The provisions of this Resolution are severable, and if any court of competent jurisdiction shall hold any of its provisions unconstitutional, the decision of such court shall not affect or impair any of the remaining provisions.

Adopted this 13th day of September, 2016

SARASOTA MANATEE AIRPORT AUTHORITY



Carlos Beruff, Chairman

ATTEST:



Dr. Peter A. Wish, Secretary